



Rachel  
Strategic Talent Resourcing

---

# Networking tips

## Networking tip #1

You don't have to start from scratch when it comes to networking.

Think of 10 people that you have had, or continue to have, a great working relationship with. They could be current or past managers, colleagues, direct reports, mentors or mentees. Anyone you have worked with who has been a champion for your success.

Connect with them for a virtual coffee and nurture these relationships.

## Networking tip #2

Not sure what to say in a networking scenario or a rapport building opportunity?

People love talking about themselves! To leverage this, you can ask:

- ▶ How long have you worked at company [x]?
- ▶ What made you decide to join company [x]?
- ▶ What has made you stay with company [x]?
- ▶ What do you love about working for company [x]?
- ▶ What is the best career advice you've been given?

If you are looking for work, be sure to make this known during this conversation, including the kind of role you are seeking.

**About EY**

EY is a global leader in assurance, tax, strategy, transaction and consulting services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via [ey.com/privacy](https://ey.com/privacy). For more information about our organization, please visit [ey.com](https://ey.com)

© 2020 EYGM Limited. ED None.  
All Rights Reserved.

EYG no. 006070-20Gb1

This material has been prepared for general informational purposes only and is not intended to be relied upon as legal, accounting, tax or other professional advice. Please refer to your advisors for specific advice.

**[ey.com](https://ey.com)**